

# Return On Investment

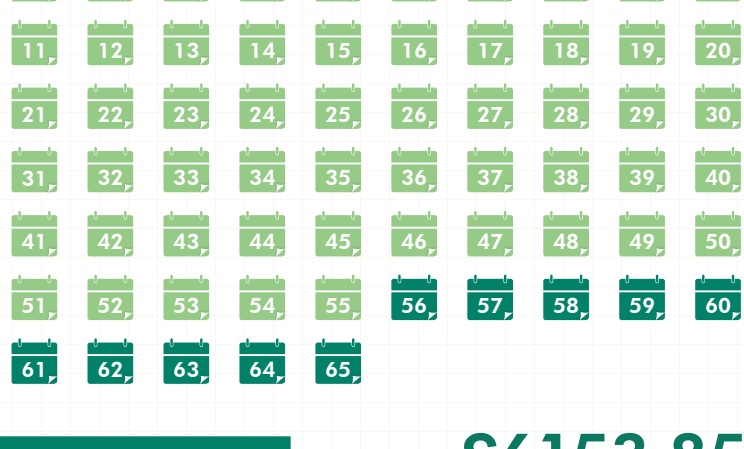
8 reasons to consider construction or contracting specific software for your business

## Improve cash flow



### ENSURE YOUR DEBT-CHASING PROCESS IS EFFICIENT

A company could reduce their typical debtor days from **65 to 55 days** with simple, easy reporting and prompting from contracting business software



As well as improving your cash flow, you'll have less interest to pay on debt, or more interest coming in on a credit balance, along with lower bank charges.

With a current debtor figure of £500k and an overdraft rate of 8%APR **save £6153.85** per annum

## NEVER MISS A RETENTION RELEASE DATE AGAIN



Contract £3m Retention 2.5% = £75k

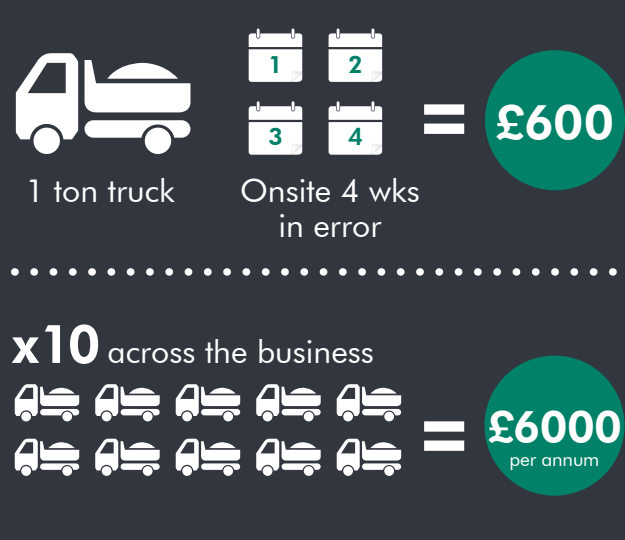
Automated workflows mean you won't forget when your client retentions are due for release

**save £1,500** per annum in potential interest 8% (APR) if you needed to borrow money if this retention was not chased on time.

## Reduce unnecessary overheads with tightly controlled management of plant and equipment

**ON** Use on/off hire dates, including part off hire, to keep control of plant and know what it's costing against any particular project. Understand exactly where and when it will be used, and what's available so you don't spend money hiring unnecessarily.

**OFF** Ensure plant is not left on site when not required, and plant hire is billed accurately against use.



## More time to focus on strategy

### Reduce staff time producing and processing data

**Financial Data Analyst**  
Salary £40k

Spends a quarter of their time on generating reports and data preparation.

With simple automated reporting time needed is decreased by **-10%**

**saving £1000** per annum

**Admin Clerk**  
Salary £25k

processing subcontractors' applications and certificates

Contracting specific software can reduce this by **80%**

**saving £4000** per annum

### Free up your staff to focus on driving the business forward

**MULTIPLE DAYS OF STAFF TIME TO CREATE EXCEL REPORTS**

**REDUCE TIME BY -50%**

**EASY REPORTING AT THE CLICK OF A BUTTON**

**REPORTS DELIVERED IN EXCEL OR AS A DASHBOARD TO THE RIGHT PERSON AT THE RIGHT TIME**

**1 day per week**

## BETTER USE OF STAFF RESOURCES AND INFORMATION FOR IMPROVED BUSINESS DECISION-MAKING

**Financial Director**  
Salary £50k

Give your financial director the time to focus on business and data analysis rather than time consuming data manipulation and production of reports.

10% current time on reports + Contracting specific software = -30% time saved with software

Multi-dimensional data analysis and the ability to quickly segment data, means that data can be viewed from different angles - improving business decision making.

**saving £1,500** per annum

## More accurate forecasting of margins

**5 COMPLICATIONS TO FORECASTING THAT ARE OUT OF YOUR HANDS:**

- Projects evolve – especially long ones
- Unexpected business comes your way
- Subcontractors let you down
- Bad weather stalls play
- Prices shift

**HOW CONTRACTING SOFTWARE CAN HELP YOU TAKE BACK CONTROL:**

- Real time updates for real-life estimates and realistic profit forecasting
- Instant access to joined-up information from all departments
- Avoid unexpected fines by taking advantage of automation to record, verify and report CIS payments

## Reduce errors & data duplication

**AN AVERAGE BUSINESS SPENDS 2 days per week** completing timesheets and processing payroll

No more data duplication or data re-entry into multiple systems with integrated accounts, payroll and timesheet entry - one single integrated system, reduce risk and ensure data is accurate and up to date.

Contracting specific software **-50%** reduced time

**saving 1 day per week 52 days per year**